



Coverage Report

HFCL Q4FY24 Results

(as on May 06, 2024)

Highlights of the coverage

- Adfactors team drafted and disseminated the press release across national and telecom media and garnered coverage in leading telecom, tech and business publications.
- **Coverage count - 19**
 - Wire - 02
 - TV Channel - 02
 - Online coverage - 14
 - Social Media coverages - 01
- Following is the coverage in (CAT A) wire and online publications amongst others:

Reuters	CNBC TV18
ET Now	The Hindu BusinessLine
Financial Express	Moneycontrol
Business Standard	ET Telecom
Tele.net	Communications Today

Index

Wire:

Sr no.	Publication /Portal	Headline	Date
1	Reuters	HFCL March-Qtr Consol Net Profit Rises	May 3, 2024
2	UNI	Business Economy	May 3, 2024

Channel:


Sr no.	Publication /Portal	Headline	Date
1	CNBC TV18	EBITDA A 26.6% at 195.5 cr vs 154.4 cr (YoY)	May 3, 2024
2	ET Now	Cons PAT at 109.36 cr vs ₹78.68 cr, up 39% YoY	May 3, 2024

Online:

Sr no.	Publication /Portal	Headline	Date
1	Business Standard	HFCL consolidated net profit rises 53.24% in the March 2024 quarter	May 3, 2024
2	ET Telecom	HFCL consolidated PAT rises 38.99% YoY to Rs 109 crore in Q4FY24	May 3, 2024
3	Financial Express	Q4 Results 2024 Updates: Godrej Properties, JSW Infra, Titan, MRF more to announced earnings	May 3, 2024
4	The Hindu BusinessLine	Closing bell: Sensex plunges 1%, Nifty below 22,500; Coal India, Grasim shine, L&T, RIL drag	May 3, 2024
5	Moneycontrol	HFCL Standalone March 2024 Net Sales at Rs 1,238.04 crore, down 6.43% Y-o-Y	May 6, 2024
6	Moneycontrol	HFCL Consolidated March 2024 Net Sales at Rs 1,326.06 crore, down 7.46% Y-o-Y	May 6, 2024
7	Tele.net	HFCL releases its financial results for Q4 and full year ended March 2024	May 6, 2024
8	Communications Today	HFCL delivers resilient performance, net profit rises 53.24% in Q4FY24	May 3, 2024
9	Equity Bulls	HFCL Ltd recommends dividend of Rs. 0.20	May 6, 2024

10	CXO Today	HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market	May 3, 2024
11	Passionate In Marketing	HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market	May 3, 2024
12	Market Screener	HFCL Limited Reports Earnings Results for the Fourth Quarter Ended March 31, 2024	May 3, 2024
13	Konexio Network	HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market	May 04, 2024
14	NT Media	HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market	May 03, 2024

Social Media:

No.	Social Handle	Snapshot	Link	Followers
1	Equity Bulls		https://x.com/equitybulls/status/1787336121791230100	31.8K

Wire

Headline : HFCL March-Qtr Consol Net Profit Rises

Domain : Reuters

Date : May 03, 2024

Journalist:

https://www.tradingview.com/news/reuters.com,2024:newsml_FWN3H615Y:0-hfcl-march-qtr-consol-net-profit-rises/



HFCL March-Qtr Consol Net Profit Rises

May 3, 2024 · 14:50 GMT+5:30



■ HFCL -2.09%

HFCL Ltd ■ HFCL :

- HFCL MARCH-QUARTER CONSOL NET PROFIT 1.1 BILLION RUPEES VERSUS PROFIT 718.2 MILLION RUPEES

Headline : Business Economy	Domain : UNI
Date : May 03, 2024	Journalist:

https://www.uniindia.com/business-economy/news/3191985.html#google_vignette



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Monday, May 6 2024 | Time 13:59 Hrs(IST)



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Business Economy

Posted at: May 3 2024 5:01PM

New Delhi, May 3 (UNI) HFCL, a technology enterprise with operations in manufacturing of telecom equipment, optical fiber and optical fiber cables and offering communication network solutions for telcos, defence and railway sectors, on Friday announced 7.46 percent fall in revenue to Rs 1,326 crore in January-March period or Q4 of FY 2023-24 compared to Rs 1,433 crore in same quarter in 2022-23.

HFCL's net profit, however, went up 39 percent to Rs 109 crore over Rs 79 crore during the period under consideration, the company said in a statement.

Commenting on the Company's performance, Mr. Mahendra Nahata, Managing Director, HFCL said, "that with Government of India's progressive policies, India is poised to become the third-largest economy by 2027 due to its resilience and promising growth prospects, surpassing Japan and Germany."

Channel

Headline : CNBC TV18

Date : May 03, 2024





Online

Headline : HFCL consolidated net profit rises 53.24% in the March 2024 quarter

Domain : Business Standard

Date : May 03, 2024

Journalist:

https://www.business-standard.com/markets/capital-market-news/hfcl-consolidated-net-profit-rises-53-24-in-the-march-2024-quarter-124050300672_1.html

The screenshot shows the Business Standard website interface. At the top, the logo "Business Standard" is displayed in red, with the date and time "Monday, May 06, 2024 | 12:42 PM IST | EN | Hindi" below it. A navigation bar includes links for Home, Latest, E-Paper, Markets, Elections, Opinion, India News, Portfolio, IPL, and More. Below the navigation bar, a market data table is visible:

Sensex†	(0.27%)	Nifty†	(0.20%)	Nifty Midcap †	(-0.30%)	Nifty Smallcap †	(-0.58%)	Nifty Bank†	
74080.38	+202.23	22520.95	+45.10	50780.70	-154.45	7786.80	-45.35	49080.80	

Below the market data is a large red advertisement for Zoho Payroll. The ad features the Zoho Payroll logo on the left and the text "Payroll made easy, scalable, and auto-compliant" in white on the right. A small "Tr" is visible on the far right edge of the ad.

Below the advertisement, the breadcrumb path "Home / Markets / Capital Market News / HFCL consolidated net profit rises 53.24% in the March 2024 quarter" is shown. The main headline of the article is "HFCL consolidated net profit rises 53.24% in the March 2024 quarter".

Headline : HFCL consolidated PAT rises 38.99% YoY to Rs 109 crore in Q4FY24

Domain : ET Telecom

Date : May 03, 2024

Journalist:

<https://telecom.economictimes.indiatimes.com/news/telecom-equipment/hfcl-consolidated-pat-rises-38-99-yoy-to-rs-109-crore-in-q4fy24/109818002#:~:text=HFCL%27s%20revenue%2C%20however%2C%20declined%20by,quarter%2Dover%2Dquarter%20basis>

The screenshot shows the ET Telecom website interface. At the top, the logo 'ET Telecom.com' is displayed with the tagline 'From The Economic Times'. Below the logo is a navigation menu with options: News, Exclusives, Leaders Speak, Events, Awards, Webinars, and More. A search icon is also present. Below the navigation menu, there are several promotional banners: 'World Telecommunication...' with a sub-headline 'Digital technologies have immense potential to completely change several...', 'Download App' with the text 'Follow us for the latest news, insider access to events and more', and 'ETTelecom Explore an Daily New'. The main article section features the title 'HFCL consolidated PAT rises 38.99% YoY to Rs 109 crore in Q4FY24' and a sub-headline 'HFCL estimates the demand for telecom gear and OFC to restore from Q2FY25 onwards, both in India and in key global markets.' Below the article title are social media sharing icons for X, WhatsApp, LinkedIn, and others. At the bottom of the page, it says 'ETTelecom Updated On May 3, 2024 at 05:09 PM IST' and 'Read by: 1947 Industry Professionals'.

Headline : Q4 Results 2024 Updates: Godrej Properties, JSW Infra, Titan, MRF more to announced earnings

Domain : Financial Express

Date : May 03, 2024

Journalist:

<https://www.financialexpress.com/business/industry/q4-results-2024-live-updates-adani-green-energy-britannia-godrej-properties-jsw-infra-titan-mrf-more-to-announce-earnings-today/3475930/>

The screenshot shows the Financial Express website interface. At the top, there are language options (English, Hindi, Marathi, Gujarati, Bengali, Kannada, Malayalam, Odia, Punjabi, Tamil, Telugu) and social media icons for Facebook, X, LinkedIn, and YouTube. The main header features the Financial Express logo with the tagline "Read to Lead" and a "Sign in" button. Below the header is a navigation menu with categories: NEWS, INDUSTRY, MARKET, STOCK STATS, MONEY, AUTO, IPL 2024, SME, BRANDWAGON, WEB STORIES, and PODCAST. The main content area displays two news items:

- 15:01 (IST) 3 May 2024**
HFCL's revenue in Q4
 HFCL's revenue in Q4 FY24 declined to Rs 1,326.06 crore from Rs 1,432.98 it reported in the same period a year ago.
 Social sharing icons for Twitter, Facebook, and WhatsApp are visible below the text.
- 14:58 (IST) 3 May 2024**
HFCL's net profit in Q4
 The company reported a net profit of Rs 109.36 crore for the quarter ending March, against Rs 78.68 crore in Q4 FY23.
 Social sharing icons for Twitter, Facebook, and WhatsApp are visible below the text.

Headline : Closing bell: Sensex plunges 1%, Nifty below 22,500; Coal India, Grasim shine, L&T, RIL drag

Domain : The Hindu Business Line

Date : May 03, 2024

Journalist:

<https://www.thehindubusinessline.com/markets/share-market-nifty-sensex-live-updates-3-may-2024/article68131889.ece>

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Companies / Markets / Portfolio / Opinion / Elections 2024

May 03, 2024 16:06

Stock market live update: HFCL Q4 revenue up 28%; share declines on BSE

HFCL Ltd posted 28.46 per cent revenue growth in Q4FY24. The EBITDA margin rose to 15.78 per cent, up from 11.74 per cent in Q4FY23; the company has recommended a dividend of 20 per cent. Revenue from private customers decreased to 74 per cent in FY24 from 83 per cent in FY23. Shares were down by 2.51 per cent at ₹101 on the BSE.

Headline : HFCL Standalone March 2024 Net Sales at Rs 1,238.04 crore, down 6.43% Y-o-Y

Domain : Money Control

Date : May 06, 2024

Journalist:

<https://www.moneycontrol.com/news/business/earnings/hfcl-standalone-march-2024-net-sales-at-rs-1238-04-crore-down-6-43-y-o-y-12715204.html>

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HFCL Standalone March 2024 Net Sales at Rs 1,238.04 crore, down 6.43% Y-o-Y

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Headline : HFCL Consolidated March 2024 Net Sales at Rs 1,326.06 crore, down 7.46% Y-o-Y

Domain : Money Control

Date : May 06, 2024

Journalist:

<https://www.moneycontrol.com/news/business/earnings/hfcl-consolidated-march-2024-net-sales-at-rs-1326-06-crore-down-7-46-y-o-y-12715660.html>

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HFCL Consolidated March 2024 Net Sales at Rs 1,326.06 crore, down 7.46% Y-o-Y

MAY 06, 2024 / 03:39 PM IST

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Headline : HFCL releases its financial results for Q4 and full year ended March 2024

Domain : Tele.net

Date : May 06, 2024

Journalist:

<https://tele.net.in/hfcl-releases-its-financial-results-for-q4-and-full-year-ended-march-2024/>

tele.net

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HFCL releases its financial results for Q4 and full year ended March 2024

May 6, 2024 | Finance, Finance News, News

HFCL Limited has announced its audited financial results for the fourth quarter and full year ended March 31, 2024. The consolidated revenue for the reported year stood at Rs 44.65 billion, a decrease of 5.87 per cent from Rs 47.43 billion in the previous year. The company reported earnings before interest, taxes, depreciation, and amortisation (EBITDA) of Rs 6.82 billion as compared to Rs 6.66 billion in fiscal year 2022-23 (FY23), a year-on-year (YoY) rise of 2.44 per cent. The EBITDA margin rose to 15.28 per cent during FY24. Meanwhile, the consolidated profit after tax (PAT) for the company was Rs 3.38 billion.

On a standalone basis, the company reported revenue of Rs 40.75 billion, EBITDA of Rs 5.86 billion, profit before tax (PBT) of Rs 4.12 billion, and PAT of Rs 3.10 billion.

Headline : HFCL delivers resilient performance, net profit rises 53.24% in Q4FY24

Domain : Communications Today

Date : May 03, 2024

Journalist:

<https://www.communicationstoday.co.in/hfcl-delivers-resilient-performance-net-profit-rises-53-24-in-q4fy24/>



COMMUNICATIONS TODAY

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COMPANY NEWS

HFCL delivers resilient performance, net profit rises 53.24% in Q4FY24

May 03, 2024



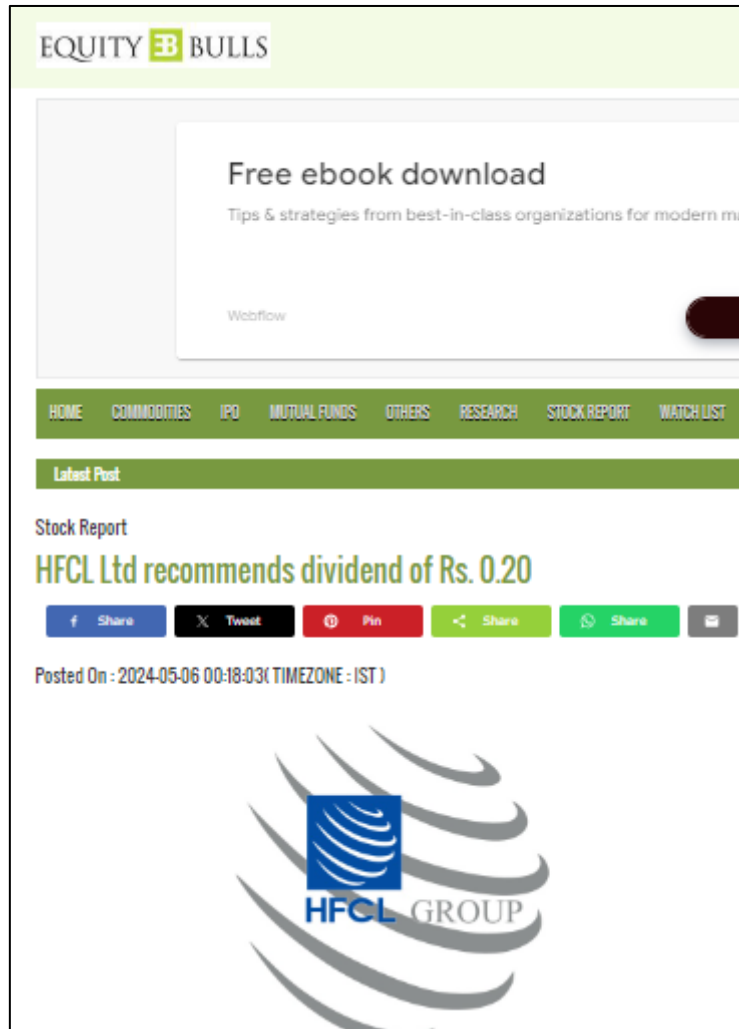
Headline : HFCL Ltd recommends dividend of Rs. 0.20

Domain : Equity Bulls

Date : May 06, 2024

Journalist:

<https://www.equitybulls.com/category.php?id=346357>



Headline : HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market

Domain : CXO Today

Date : May 03, 2024

Journalist:

<https://cxotoday.com/press-release/hfcl-delivers-resilient-performance-led-by-innovation-launched-telecom-and-networking-products-for-global-market/>



Headline : HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market

Domain : Passionate In Marketing

Date : May 03, 2024

Journalist:

<https://www.passionateinmarketing.com/hfcl-delivers-resilient-performance-led-by-innovation-launched-telecom-and-networking-products-for-global-market/>



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HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market

By Passionate in Marketing · May 3, 2024

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Headline : HFCL Limited Reports Earnings Results for the Fourth Quarter Ended March 31, 2024

Domain : Market Screener

Date : May 03, 2024

Journalist:

<https://uk.marketscreener.com/quote/stock/HFCL-LIMITED-9743304/news/HFCL-Limited-Reports-Earnings-Results-for-the-Fourth-Quarter-Ended-March-31-2024-46622499/>




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HFCL Limited Reports Earnings Results for the Fourth Quarter Ended March 31, 2024

May 03, 2024 at 10:18 am Share

HFCL Limited reported earnings results for the fourth quarter ended March 31, 2024. For the fourth quarter, the company reported sales was INR 13,260.6 million compared to INR 14,329.8 million a year ago. Revenue was INR 13,396.7 million compared to INR 14,467.2 million a year ago.

Net income was INR 1,100.6 million compared to INR 718.2 million a year ago. Basic earnings per share from continuing operations was INR 0.76 compared to INR 0.52 a year ago. Diluted earnings per share from continuing operations was INR 0.76 compared to INR 0.52 a year ago.

Headline : HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market

Domain : Konexio Network

Date : May 04, 2024

Journalist:

<https://konexionetwork.com/NewsDetails.aspx?newsid=55fdf97c-57ed-43dc-9768-8c09a3a54058>



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HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market

by Our Correspondent - May 04, 2024



Headline : HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market

Domain : NT Media

Date : May 03, 2024

Journalist:

https://ntmedia.in/hfcl-financial-results-2024/#google_vignette

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HFCL

FINANCE

HFCL delivers resilient performance led by innovation; launched telecom and networking products for global market

■ May 3, 2024

- Recommends dividend of 20%
- Revenue in Q4FY24 grew by 28.46% over Q3 FY24
- EBITDA margin increased to 15.78% in Q4FY24 compared to 11.74% in Q4FY23
- PAT margin increased to 8.25% in Q4FY24 compared to 5.49% in Q4FY23
- Revenue from private customer stands at 74% in FY24 as compared to 83% in FY23
- Robust order book of more than ₹7600 Crores